



Landmark Foods & Support Services Ltd.

onshore & offshore catering
professionals

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Presentation Summary

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- Our Growth & Transformation
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- Landmark Foods Ltd — onshore & offshore catering professionals

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Our History



- Incorporated in 1981 with the objective of providing catering, housekeeping and facilities management with a special focus on the Oil and Gas Industry.

- 100% Nigerian owned company that leads with confidence in the field of hospitality both onshore and offshore.

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Our Growth & Transformation



- In 1985, the company won its first contract with SPDC, Forcados Terminal
 - To ensure continuous quality service delivery, the company indentified the importance of staff training to the achievement of this goal. Thus, a sister-company, Landmark Institute of Catering and Hotel Management, was set-up in Port Harcourt in 1988 offering government approved institute offering courses up to Diploma Level.
 - In 1991, the company ventured into hotel business and maintain/runs an in-house 40 room hotel called "Taland Place" in Port Harcourt, Nigeria.
- To ensure and maintain a well-coordinated logistics, the company owns warehouse and offices in Lagos, Warri and Port Harcourt.

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Our Mission



- Our mission is to provide hospitality that meet not only the best standards, but also the expectations of our various customers.

- We will continue to pursue this through undiluted focus on our customer's identified and latent needs and ensuring sustainable development of our staff and host communities.

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Our Goal



- Our main goal is to consistently justify our shareholders investments whilst ensuring that our staff are continuously well motivated. In achieving our goal, we will contribute our own quota to the development of our host communities and ensure that all our activities comply with contractual legal requirements.



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Our Values



- Innovation
- Ethical standards
- Responsiveness
- Quality

By sharing knowledge, ideas and resources with our customers, we have been able to achieve our goals of maximizing customer satisfaction. Our future efficient and effective performance depends on our ability to continually build our foundation of quality, innovation and partnership.

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Our Strategy



- Production of quality meals is a logistic exercise requiring detailed planning, practiced co-ordination and developed knowledge of the catering business.
- Customers are consulted and listened to, in the preparation of menu with safety and long-term satisfaction in mind.
- By sharing knowledge, ideas and resources with our customers, we have been able to achieve our goals of maximizing the satisfaction level of our customers.

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- **Health, Safety, Environment and Security Policy**
 - » All Lodging, Housekeeping and Catering Operations are carried out in such a way as to achieve the highest standard of Safety, Health and Security of all Customers, Employees and Third Parties with proper regard to the conservation of the environment
- **Community Relations Policy**
 - » Maintenance of sustained cordial relationship between our Company and Host Communities is the bedrock of our Community Relations Policy.
- **Quality Assurance Policy**
 - » We are committed to providing quality wholesome meals without compromising hygiene and HSE standards.
- **Drugs and Alcohol Policy**
 - » We ensure that all operations are in the highest standard of safety, hygiene and security of all customers, employees, third party and with proper regards for the conservation of the environment.

Our People



- Landmark Foods has developed a 'preferred employer' strategy, recognizing that our success is based on our people out in the field. We therefore strive to attract, retain and develop the highest caliber of people who then offer the highest level of service to our customers.
- By constantly appraising our staff and using effective training systems we ensure that they remain motivated and efficient. Our regular employee satisfaction surveys mean that we keep in touch with our people and we then work hard to find solutions for the issues raised.

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Our Services



- We provide a range of integrated hospitality services which support our clients' remote projects:
 - » Catering Services for multinational populations
 - » Facilities management
 - » Housekeeping
 - » Reception
 - » Leisure, etc.

- We provide services on time and on budget, in a manner that gives our clients' teams the confidence to focus on their core business.

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Our Services (cont'd)



Catering services - Landmark Foods provides excellent catering services onshore and offshore to various clients.



Housekeeping - Cleanliness is a rare virtue, at Landmark we ensure we keep houses, hotels, offices or in general any building clean. Over the years this has earned us good reputations from our customers.



Facilities Management - Our delivery model is based on 'self-performance' meaning that wherever possible it is our people looking after your people.

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- **Taland Investment Limited** was incorporated on 14th of May 1992, with a focus on establishing hotels that will provide quality services to Industry, Commerce and the Oil and Gas sector in particular.
- We are recognized for our comprehensive services, which reflect long-term commitment to quality, training and development of hospitality services.



Our 3-star, 40-bed hotel situated right in the heart of the Niger-Delta.



- The Institute was established on the 9th of May 1988, to meet the ever increasing demands of the Hotel and Catering Industry in the Niger-Delta, and indeed Nigeria as a whole.

Landmark Institute of Catering and Hotel Management



Government recognized, diploma awarding training school for professionals in the hospitality industry.

Our Clients



SHELL PETROLEUM DEVELOPMENT COMPANY

Port Harcourt, Nigeria



ADDAX PETROLEUM DEVELOPMENT (NIGERIA) LIMITED

Lagos, Nigeria



EDISON CHOUEST OFFSHORE NIGERIA LTD

Port Harcourt, Nigeria



SCHLUMBERGER SUPPLY CHAIN SERVICES

SCHLUMBERGER NIGERIA LIMITED

Port Harcourt, Nigeria



PAN OCEAN OIL CORPORATION NIGERIA LIMITED

Lagos, Nigeria.



HANOVER ENERGY SERVICES LIMITED

Port Harcourt, Nigeria

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Our Work -current projects

Company/Location	Facility	Type	Daily	Period	
				From	To
Hanover Energy Services Limited	Guest House	Hotel/ Facility	20	2016	Date
Hanover Services Limited	Izombe Flowstation	Land/ Facility	18	2010	Date
Addax Petroleum, Owerri	Izombe Flowstation	Swamp/ Facility Mgt	246	2007	Date
SCHLUMBERGER	Schlumberger camp, Warri	Camp	30	2006	Date
Port Harcourt	Tal Place	Hotel/ Facility	40	1993	Date
Pan Ocean	Ovade Ogharefe Gas Plant/Flowstation	Land/ Facility	210	2012	2016
Shell East	Imo River Camp Site	Land	47	2003	2016
Shell East	Soku Gas Plant	Swamp	210	2003	2015
Hanover Energy/Exterran Services Limited	Oguta Gas Olant	Land/ Facility	20	2010	2014

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Our Work - Past Projects

Company/ Location	Facility	Type	Daily Meals	Period	
				From	To
Edison Chouest	Snake Island	Vessel Chandler	0	2007	2009
SCHLUMBERGER Lagos	Snake Island	Vessel Chandler	0	2007	2009
Subcontractor, Apapa Port & Bonny Island	Chevron Escarvos Project	Vessel Chandler	0	2007	2008
NAFCON-P.H	NAFCON	Land	350	1996	1998
SHELL-West	Benisede	Swamp	15	1993	1996
SHELL-West	Opukushi House Boat	Swamp	25	1993	1996
SHELL-West	Escarvos Beach	Swamp	12	1993	1996

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Our Work – past projects (cont'd)



Company/ Location	Facility	Type	Daily Meals	Period	
				From	To
SHELL-West	Main Office Resturant	Land	1200	1989	1992
SHELL-West	Sapele West base	Land	100	1989	1993
SHELL-West	Oben Gas Plant	Land	70	1989	1993
SHELL-West	Egwa	Swamp	60	1989	1993
SHELL-East	Port Harcourt RA Guesthouse	Land	50	1989	1992
SHELL-East	Kidney Island Resturant	Land	300	1989	1995
SHELL-East	Kolo Creek Production Centre	Land	30	1989	1995
SHELL-East	Mbiana Engineering Camp	Land	20	1989	1995

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Our Work – past projects (cont'd)



Company/ Location	Facility	Type	Daily Meals	Period	
				From	To
SHELL-West	Main Office Resturant	Land	1200	1989	1992
SHELL-West	Sapele West base	Land	100	1989	1993
SHELL-West	Oben Gas Plant	Land	70	1989	1993
SHELL-West	Egwa	Swamp	60	1989	1993
SHELL-East	Port Harcourt RA Guesthouse	Land	50	1989	1992
SHELL-East	Kidney Island Resturant	Land	300	1989	1995
SHELL-East	Kolo Creek Production Centre	Land	30	1989	1995
SHELL-East	Mbiam a Engineering Camp	Land	20	1989	1995

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Our Work –Past Projects (cont'd)

Company/ Location	Facility	Type	Daily Meals	Period	
				From	To
TEXACO-Warri	Texaco Overseas Pet. Rig 1	Swamp	120	1986	1987
SHELL-West	Opukushi House Boat	Swamp	25	1985	1989
SHELL-West	Benisede	Swamp	15	1985	1989
SHELL-West	Manila Rig 1	Swamp	56	1985	1989
SHELL-West	Escravos Beach	Swamp	12	1985	1989

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WHY LANDMARK?



- ✓ Highly trained personnel
- ✓ Responsive Administration
- ✓ Vast Industry Experience
- ✓ Technical Knowledge
- ✓ Dedicated Manpower



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Contact Us

Port-Harcourt

Old Trailer Park / Onne Road,
Beside Nyeleks Filling
Station, Ejamah - Ebubu, Eleme
L.G.A,

Phone no: +2348111930973

Email: enquires@landmarkservicesltd.com

Lagos

12, Gbaja Street, Surulere,

Phone No: +2348155976904

Email: info@landmarkservicesltd.com

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*Thank you for spending time
with us!*

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